

## 2015/2016 First Quarter Sales: + 29.3%

	from 09/01/15 to 11/30/15 (€M)	from 09/01/14 to 11/30/14 (€M)	Change (%)	Change at constant perimeter (%)
Leisure Vehicles	280.2	210.0	+33.4	+26.0
Leisure Equipment	30.9	30.6	+0.9	+0.9
<b>Total Sales</b>	<b>311.1</b>	<b>240.6</b>	<b>+29.3</b>	<b>+22.8</b>

### Leisure Vehicles

Sales of **motorhomes** are up 28.1% at constant perimeter and 36.8% by integrating the activity of Rimor (acquired in March 2015). The growing demand related to the recovery of the European market and the renewed confidence of distribution networks was satisfied by the rise in production capacities initiated in the previous year and continued during the first quarter. **Caravan** sales (+15.2%) and sales of **accessories for leisure vehicles** (+12.9%) are also well-oriented mainly due to a strong growth outside France.

The evolution of **static caravan** deliveries in the first quarter (+45.0%) does not reflect a trend for the year.

### Leisure Equipment

**Trailer** sales (+3.9%) benefitted from the inflexion of the professional trailer market and from market share gains in Poland and Spain.

**Camping** (-28.7%) and **garden** (-1.1%) **equipment** activities sales evolutions are not significant.

### Prospects

The high level of motorhomes order backlog will enable to maintain strong growth in sales during the next months. However, in the second half-year, Trigano sales should globally evolve in line with the development of the motorhome market in Europe (according to ECF - European Caravan Federation, motorhome growth is expected between 6% and 10% in 2016).

Trigano will continue the implementation of its development programs to gain market shares in Europe in the motorhomes, accessories for leisure vehicles and trailers sectors and to improve its profitability. Its strong financial structure will enable Trigano to make the necessary investments in physical and human capital to reach these objectives and to seize any acquisition opportunity with strategic relevance.